TEN LAWS OF SUCCESS™

1. PASSION Drive, Zeal, Burning, Enthusiasm, Want to do, Motivation. (It's your job to keep it alive). 2. VISION Goals, Ideas, Dreams. Always looking forward. Short term attainable goals are fuel for Passion. 3. GIVE ENERGY Give it, don't take it. Who do you know that takes it? Don't be like them. 4. CREATIVITY There's always a way. Be a problem solver. Imagination, inspiration. Break the habits of, "I can't, I'll try, That's not me. 5. TENACITY Have resolve, determination. Don't say "I can't". Never ever give up. Never let failure get the last word. Don't "try", just "do". Try is an excuse for failure. MASTER YOUR Know your area of expertise. Commit time to master DOMAIN things. Education, always learning. Want to be the Expert. 7. **INTEGRITY** Principle based, morals, values, trust. Always truthful, Reliable. 8. HEALTH *Personal: Physical, Mental, Spiritual Relationships-spouse, family, friends *Family: *Business: Career, money, investments, retirement 9. MEET MORE Solves all your problems. More people, more opportunity, **PEOPLE** more experiences. Every day meet someone new. 10. TAKE ACTION Every day. Be On Purpose. Don't just start, finish. People spend a lifetime getting ready for the big dance,

then never dance. Jump in, the water is great!

Dan Elzer, President – The Training Academy LLC

